



Big enough to handle, small enough to care

REQUEST FOR INFORMATION

Toolserv Norway is a global supplier of downhole equipment for drilling and completion operations, offering both sales and rental solutions to major operators worldwide.

We are seeking information from established local service providers in Georgetown, Guyana, who can support Toolserv's operations with ExxonMobil and possibly other clients in the region. The selected partner will play a critical role in ensuring reliable importation, storage, servicing, and delivery of downhole tools to offshore projects.

This RFI aims to identify capable vendors with the facilities, workforce, and expertise required to manage Toolserv's equipment locally in a professional, timely, and cost-effective manner.

As part of Toolserv's global strategy, we place strong emphasis on creating long-term value and contributing to the development of local communities where we operate. This includes supporting local employment, training, and knowledge transfer to ensure sustainable benefits beyond our core operations. While we recognize that not all service capabilities may be available in-house, we expect our local partner to have the ability to coordinate and organize any missing services through trusted and reliable third-party providers. This ensures that Toolserv and our clients receive seamless, high-quality support while enabling broader participation of local businesses in the supply chain.

1. Project Overview

Toolserv anticipates regular activity in Guyana, requiring local support to:

- Import and clear downhole equipment (both rental and sales).
- Provide secure storage facilities for tools between jobs.
- Handle logistics for delivery and return of equipment to/from quay side or 3 party locations.
- Manage returned equipment including cleaning, inspection, and preparation for the next deployment.

- Conduct mechanical servicing, pressure testing, and make/break services.
- Provide sales and technical representatives who can frequently visit ExxonMobil offices to ensure proper equipment application and timely delivery.

The partnership should enable Toolserv to maintain close client relationships while ensuring high standards of safety, quality, and service delivery in Guyana.

2. Scope of Services

Respondents should indicate their ability to provide the following services:

- **Logistics & Importation:** Customs clearance, inbound/outbound freight handling.
 - **Storage & Handling:** Secure warehouse facilities for short- and medium-term storage.
 - **Inspection & Maintenance:** Cleaning, visual and functional inspections, mechanical servicing, and preparation for offshore dispatch.
 - **Testing Capabilities:** Pressure testing and make/break services.
 - **Local Freight:** Transportation between port, warehouse, and client or 3rd party locations.
 - **Sales & Client Support:** Availability of sales representatives to maintain frequent contact with ExxonMobil offices in Georgetown.
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3. Evaluation Criteria

Responses will be assessed on the following criteria:

Criteria	Description	Priority
Facility Capability	Warehouse, workshop, and testing facilities suitable for downhole tools	High
Service Offering	Ability to deliver full scope of import, storage, servicing, and logistics	High
Technical Expertise	Experience with oilfield equipment handling and maintenance	Medium
Responsiveness	Communication, client support, and timely delivery	High

Criteria	Description	Priority
Past Experience	References from similar oil & gas clients/projects	Medium

4. Submission Instructions

Interested companies should submit their RFI responses electronically, including:

- Company profile and history in Guyana.
- Details of facilities and capabilities.
- Experience with oilfield clients and relevant references.
- Proposed approach to supporting Toolserv's operations.

Submission Deadline: 01.11.2025

Email Contact: frank@toolserv.no

Subject Line Format: *Toolserv RFI – Local Partner Services – [Company Name]*

5. Disclaimers

- This RFI is issued for information and planning purposes only.
- It does not constitute a solicitation or a commitment to contract.
- Final contract terms and conditions will be determined during the subsequent procurement process.